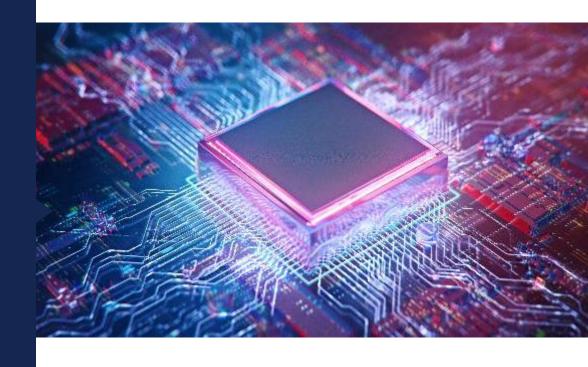


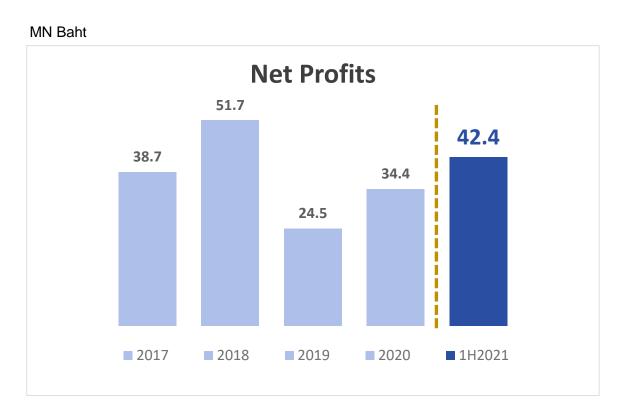


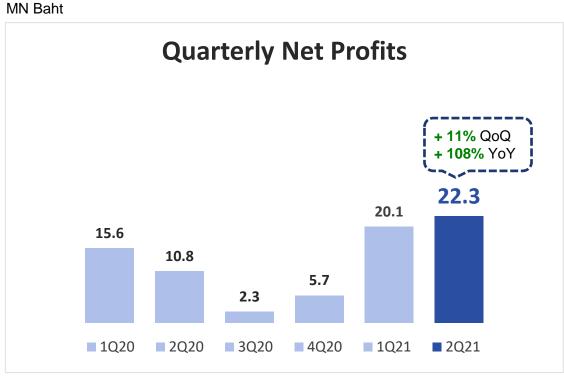
## 2Q2021 FINANCIAL PERFORMANCE





#### Financial Performance Highlight: Strong Net Profits, Improving QoQ and YoY



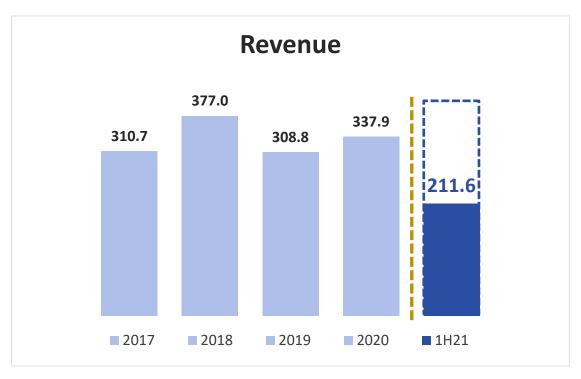


2Q21 Net Profits grew 108% YoY and 11% QoQ

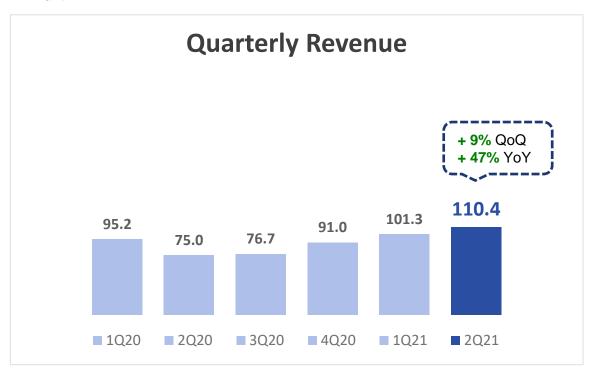


#### Financial Performance Highlight: Records a New High amid Challenges





#### MN Baht



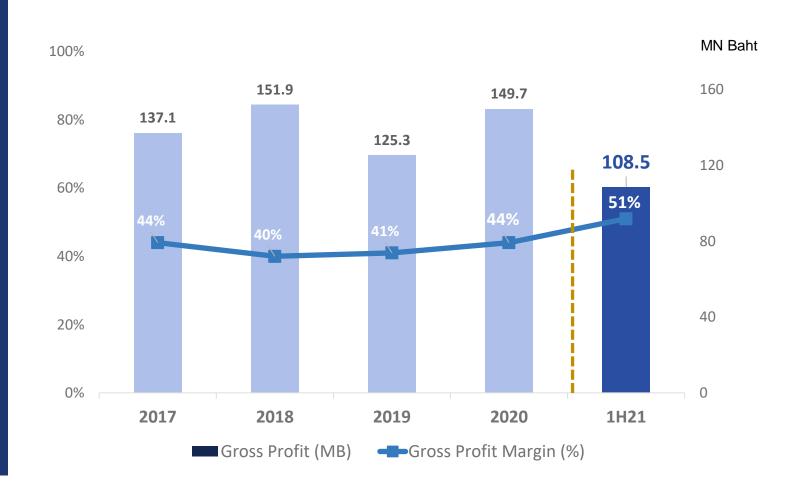
2Q21 Revenue was a New high, expanding amid challenge conditions at 47% YoY and 9% QoQ



#### Financial Performance Highlight: GP Improved YoY and QoQ, with High Margin

1H21 Gross Profit was at Bt108.5mn

1H21 GPM was at high level at 51%





#### **2Q2021 Financial Performance Summary**

(Unit: million Baht)	2Q2020	1Q2021	2Q2021	% YoY	% QoQ	1H2020	1H2021	% YoY
Revenue from sales and services	75.0	101.3	110.4	47%	9%	170.2	211.6	24%
COGS	44.1	52.3	50.8	15%	-3%	93.1	103.1	11%
Gross Profit	30.9	49.0	59.5	93%	22%	77.1	108.5	41%
%GPM	41%	48%	54%	n.a.	n.a.	45%	6 51%	n.a.
SG&A	24.5	27.4	38.9	59%	42%	50.8	66.2	30%
Distribution costs	5.6	7.9	7.3	30%	-7%	12.1	15.2	26%
Administrative expenses	18.8	19.5	31.5	67%	62%	38.8	51.0	32%
Other Income*	0.3	2.9	1.5	396%	-47%	2.1	4.3	109%
Other gain (losses)**	4.1	(4.1)	0.04	-99%	n.a.	(1.8)	(4.0)	n.a.
Finance costs	0.28	0.19	0.18	-38%	-5%	0.42	0.36	-14%
Tax income (expenses)	0.2	(0.3)	0.1	-37%	n.a.	0.1	(0.2)	n.a.
Net Profits	10.8	20.1	22.3	108%	11%	26.3	42.4	61%
%NPM	14%	20%	20%	n.a.	n.a.	15%	<b>20</b> %	n.a.

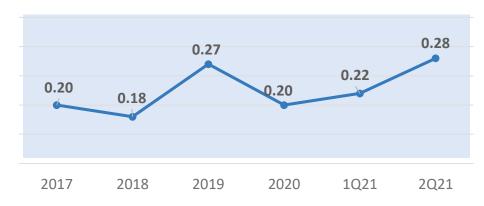
Note: \* Other Income including gains/losses from exchange rate, funding support for R&D projects etc.



<sup>\*\*</sup> Other gains (losses) is the net unrealized gain (loss) from the exchange rate that do not enter the hedging accounting conditions. In 1Q2021, hedging accounting policy was implemented for derivatives items to reflect the actual gains and losses on forward foreign exchange contracts in the financial statements which the Company hedges against fluctuations in foreign exchange rates.

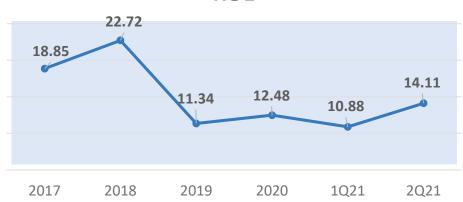
## **Key Ratios**

**Debt to Equity** 

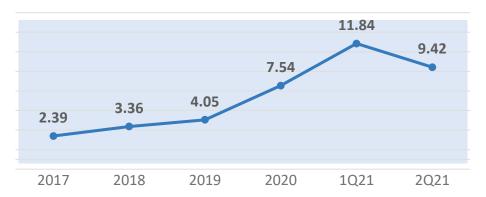




**ROE** 



#### **Inventory Turnover**



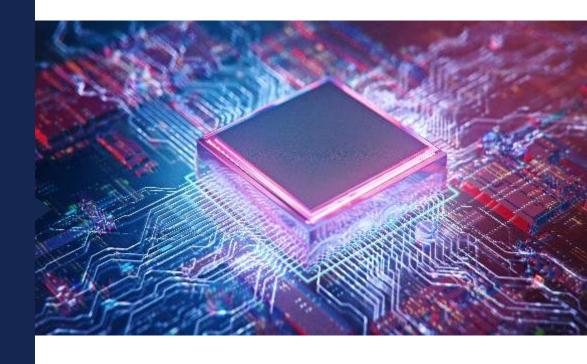


#### **Key Takeaway: 2Q2021 Financial Performance**

- Net Profits grew significantly 108% YoY and 11% QoQ from a new high revenue and well-managed costs
- Revenue was all time high, rising amid challenge conditions at 47% YoY driven by Immobilizer and Access Control/Reader groups, and growing 9% QoQ driven mainly by Access Control/Reader group
- Gross Profit increased 93% YoY and 22% QoQ; GPM maintained high level at 54%
- Taking conservative approach to book project impairment from prolonged COVID-19 situation
- NPM maintained high level at 20%



# COMPANY PRODUCTS PERFORMANCE & UPDATE





















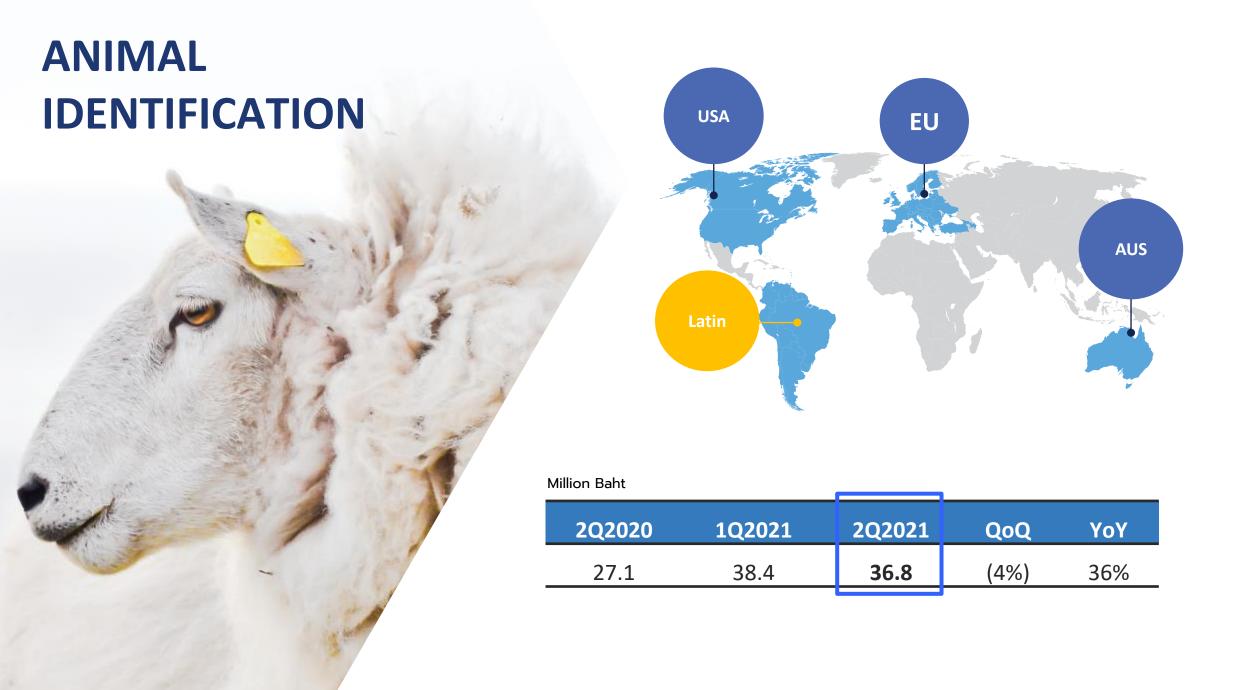
High performance in read range by SIC's unique technique

ASIC design per customers' requirements

Applicable with many applications and standards

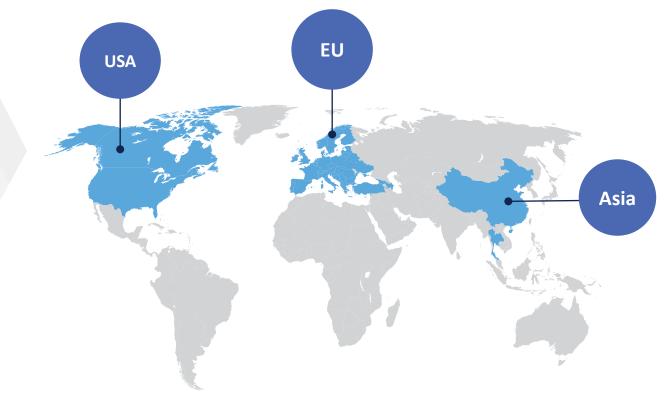
High quality and unique features for leveraging the business





## **IMMOBILIZER**





#### Million Baht

2Q2020	1Q2021	2Q2021	QoQ	YoY
13.5	30.3	21.4	(29%)	59%

ACCESS CONTROL & INTERROGATOR or READER





Million Baht

2Q2020	1Q2021	2Q2021	QoQ	YoY
31.2	30.6	48.8	60%	56%

## **NFC & Others**





**Product Authentication** and **Traceability** 

**Proof of Delivery Concept** 





**E-card for Online Gaming** 

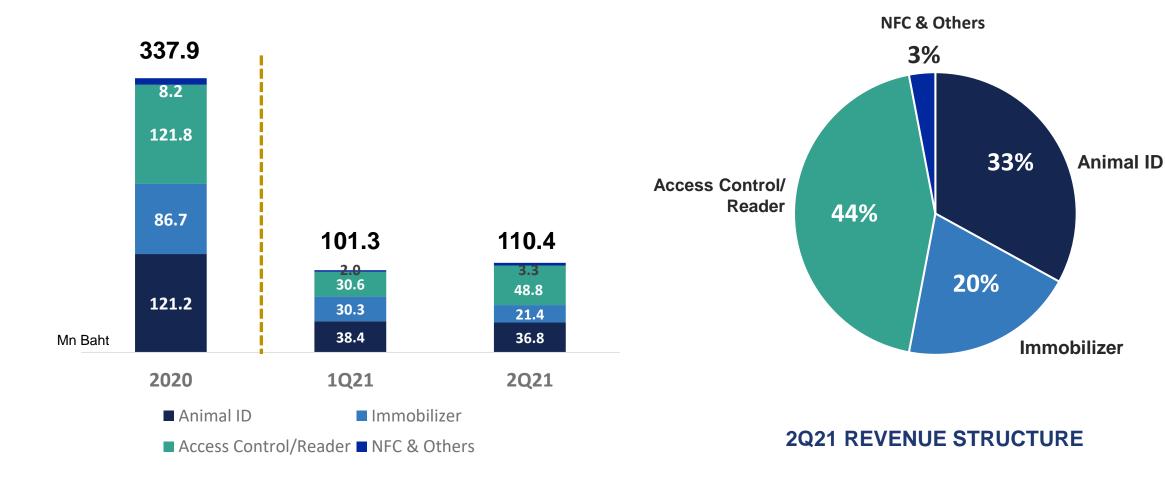
Million Baht

2Q2020	1Q2021	2Q2021	QoQ	YoY
3.2	2.0	3.3	66%	3%



#### **REVENUE STRUCTURE**

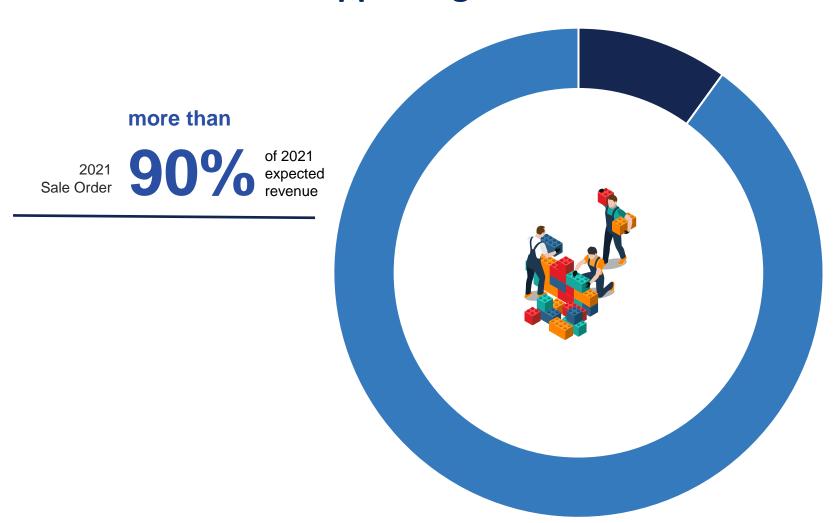
#### **BREAKDOWN BY PRODUCTS**





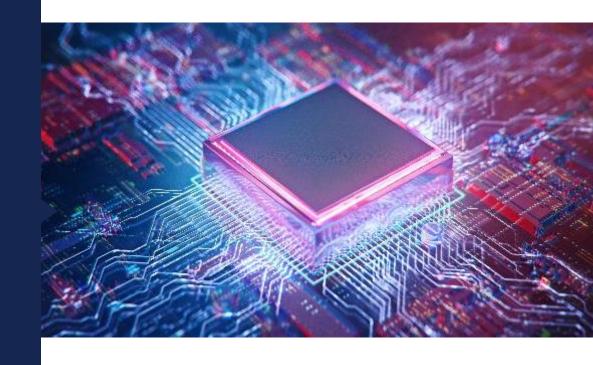
## **2021 BACKLOG**

#### **On-track Sale Order Supporting Revenue Growth in 2021**





## SICT TECHNOLOGY TALK





### The Era of Technology and Innovation

#### **Capture Fast Growing IoT and Industrial Segments**

**IoT**: Home Control, Appliances, Wearables Industrial: Healthcare, Building, Automation, Retails

#### **Technology Advantages**

- Data privacy, security and safety
- User/customer experience
- Cost reduction
- Efficiency and productivity
- Mobility and agility

#### **CLOUD**

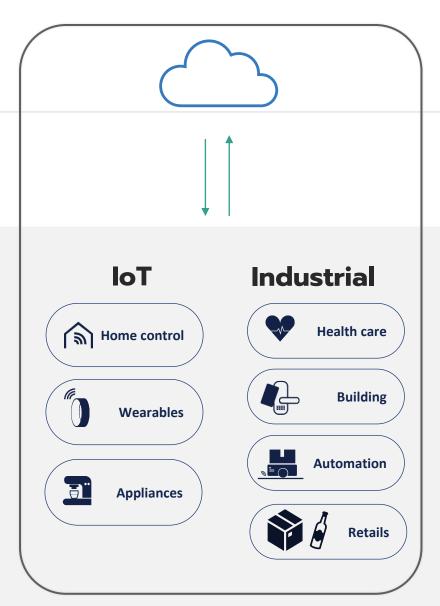
Data Center

#### **NETWORK**

Computing

#### **APPLICATION**

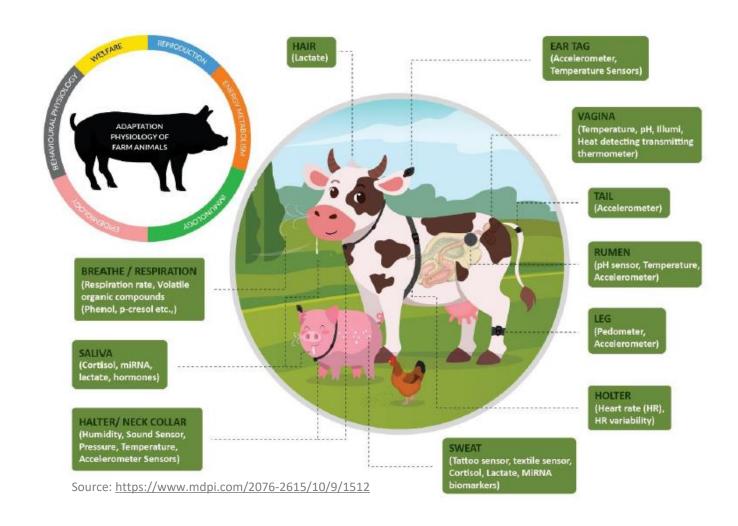
IoT & Industrial



## **Animal Health**

## **How RFID enhances the Animal Health**

- Identification & Tracking
- Consumption Tracing and Control
- Telehealth monitoring
- Animal Medical Diagnosis & Treatment
- Behavior monitoring and research
- Enable Data Analytics for Health Quality Improvement
- Increase Safety Level



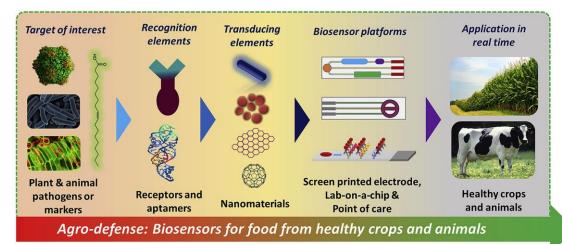


## **Animal Health**

## RFID as Technology Enabler to Improved Animal Heath

- Full Integration of RFID Microchips and Sensors
- Variety of Sensors applicable for RFID Interface
- Wide range of sensor technologies, e.g. Optical, Chemical,
   Biological
- Self-Powered





https://www.sciencedirect.com/science/article/abs/pii/S0924224417306234





## **Animal Health**

#### **Applications**

- Laboratory Animals for Condition Monitoring
- Pet Identification and Health Monitoring
- Livestock Health Monitoring and Disease Detection







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www.sic.co.th

info@sic.co.th

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